

## ECONOMIC UPDATE \& INVESTMENT TRENDS

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PRESENTED BY
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## Today's Presenters



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## Economic Update



Fed Rate Projections (Median) By Meeting


SOURCE: FEDERAL RESERVE

## Fed's Balance Sheet

- Balance sheet expansion used during times of crisis to provide liquidity to the marketplace and to temper longer term interest rates
- Fed's balance sheet grew by over $\$ 4.5$ trillion since February 2020
- Fed to begin letting \$47.5B roll off per month in June - increase to \$95B in September

[^0]
## What's Priced In Now

Treasuries Fully Pricing In Interest Rate Hikes


[^1]FOR INFORMATIONAL PURPOSES ONLY. SEE IMPORTANT DISCLOSURES AT THE END OF THE PRESENTATION.

## MANDATES



MODERATE

## MIXED EMPLOYMENT DATA PERSISTS

Unemployment Rate vs. Total Payrolls

State unemployment rates, April 2022, seasonally adjusted


- May unemployment rate stands at $3.6 \%$, in line with the Fed's target for "full employment."
- Total nonfarm payroll employment rose by 390,000 in May for a 3 month average rise of 408,000.
- Nonfarm employment still down over 822,000 from its pre-pandemic level in February 2020
- Labor participation rate increased slightly to $62.3 \%$, while average hourly earnings are up $5.2 \%$ annually.

[^2]Consumer Price Index (CPI) Year over Year


[^3]
## US TREASURY YIELD CURVES



- Yield curve has steepened with improved economic conditions
- Probability for faster pace of Fed rate hikes has increased
- Discussions on yield curve inversion starting to set in as 2-year and 10-year spreads narrowing
- Further War Escalation
- Commodity Price Inflation
- European Recession
- Fiscal Cliff
- FED Slows Down Pace of Rate Increases
- China Zero Covid Strategy - Major Manufacturing Cities Under Lockdown Again
- New Covid Variants or Fall/Winter Seasonal Outbreaks


## Current Investment Trends

| LEGAL | Legal may not be suitable |
| :--- | :--- |
| SAFETY | Preservation of principal |
| LIQUIDITY | What are your liquidity needs? |
| YIELD | Does the investment have a competitive <br> yield? |

## Market Values

Inverse Relationship


## Example - Single Security

5 YEAR MATURITY
PAR VALUE \$760,000
COST BASIS \$748,243
YIELD TO MATURITY 2.08\%


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|  | COST BASIS | MARKET VALUE | UNREALIZED <br> GAIN/LOSS |
| :---: | :---: | :---: | :---: |
| YEAR END 1 | $\$ 748,243$ | $\$ 749,406$ | $\$ 1,163$ |
| YEAR END 2 | $\$ 748,243$ | $\$ 744,678$ | $(\$ 3,565)$ |
| YEAR END 3 | $\$ 748,243$ | $\$ 762,348$ | $\$ 14,105$ |
| YEAR END 4 | $\$ 748,243$ | $\$ 771,225$ | $\$ 22,982$ |
| YEAR END 5 | $\$ 748,243$ | $\$ 760,000$ | $\$ 11,757$ |

## CASH

## LIQUIDITY RESERVE

## CORE INVESTMENT PORTFOLIO



| CURRENT | RIGHT-SIZED |
| :---: | :---: |
| CASH | CASH \$1 million |
| \$5 million | LIQUIDITY RESERVE |
| \$3 million • Earning 0.90\% |  |

Asset-Liability Method

- Short-Term Cash Flow Management
"Laddered" or "barbell" portfolio

Liquidity Percentage Method

- To provide liquidity for daily operations

May be used for diversification in your "core" investment portfolio to balance longer maturities

## Yield Spreads

- Always evaluate Yields to determine quality of asset type versus risk premium being placed
- Liquidity can play a role in certain assets offering higher yields across different environments and scenarios


[^4]
## IF INTEREST RATES ARE RISING, WHY WOULD I WANT TO INVEST IN LONG MATURITIES NOW?

July 2007

—Fed Funds Target — STAR Ohio — 5 Year Treasury
5 year Treasury: 4.88\% vs STAR Ohio 5 year average: 1.08\%
SOURCE: BLOOMBERG AND TOS.OHIO.GOV/STAR-OHIO

| Par | Discount | Premium |
| :---: | :---: | :---: |
| Price $=\$ 100$ | Price $<\$ 100$ | Price $>\$ 100$ |
| Coupon at Market | Coupon Below Market | Coupon Above Market |
|  | SAME YIELD TO MATURITY |  |

DIFFERENT TIMING OF CASH FLOWS

Impact on Interest Received
MEEDER
2 YEAR MATURITY
PAR VALUE \$500,000

| COUPON RATE | 2.00\% |  | 1.50\% |  | 2.50\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PURCHASE PRICE | $\begin{gathered} \text { Par } \\ \text { Price }=\$ 100 \end{gathered}$ |  | $\begin{gathered} \text { Discount } \\ \text { Price }<\$ 100 \end{gathered}$ |  | Premium <br> Price > \$100 |  |
| Cash Flows | Amount | Cumulative | Amount | Cumulative | Amount | Cumulative |
| Coupon 1 | \$5,000 | \$5,000 | \$3,750 | \$3,750 | \$6,250 | \$6,250 |
| Coupon 2 | \$5,000 | \$10,000 | \$3,750 | \$7,500 | \$6,250 | \$12,500 |
| Coupon 3 | \$5,000 | \$15,000 | \$3,750 | \$11,250 | \$6,250 | \$18,750 |
| Coupon 4 | \$5,000 | \$20,000 | \$3,750 | \$15,000 | \$6,250 | \$25,000 |
| Discount/Premium | n/a |  | \$5,000 | \$20,000 | $(\$ 5,000)$ | \$20,000 |


| UNCERTAIN |
| :--- |
| - Maintain |
| average |
| maturity |
| - Diversification |
| across security |
| types |


| RISING RATES |
| :--- |
| - Reduce |
| average |
| maturity |
| - Frequent |
| short-term |
| maturities |

## FALLING RATES

- Lengthen average maturity
- Lock-in current rates with longer maturities


## THE MARKETS CHANGE AND YOUR INVESTMENT STRATEGY SHOULD TOO

## Third-Party Custodian

- Securities held in public entity's account at bank trust department
- Public entity controls account
- Securities held in public entity's name
- Written custodial agreement
- GFOA best practice


## Broker or Bank acting as Broker

- Securities held in brokerage account
- Broker controls account
- Securities not held in public entity's name
- Safekeeping cost bundled with other services
- "The time is always right to do what is right."
-     - Dr. Martin Luther King, Jr.
- "Experience is the best teacher."
-     - Latin Proverb


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[^0]:    SOURCE: FRED, FEDERAL RESERVE BANK OF ST. LOUIS 5/31/2022

[^1]:    ${ }^{7}$ SOURCE: BLOOMBERG AS OF 04/19/2022

[^2]:    SOURCE: BUREAU OF LABOR STATISTICS 6/3/2022

[^3]:    SOURCE: BLOOMBERG 4/30/2022

[^4]:    SOURCE: BLOOMBERG. YIELD SPREADS SHOWN ARE FOR ILLUSTRATIVE PURPOSES ONLY

