

# **Today's Topics**

Financial Considerations

**Grants Management Essentials** 

Key Grant Financial Management Concepts

**Grants Accounting** 

Single Audit

Federal Funding and Transparency Act Reporting

Locating and Applying for Grant Opportunities











# Factors to Consider

• Direct and Indirect Costs

- Capacity
- Reporting
- Match
- Cash Flow
- Sustainment



7



**Grants Management Essentials** 



#### Federal financial assistance can be in the form of:



Grants



Direct appropriations



Loans or loan guarantees



Cooperative agreements



Food commodities



Interest subsidies



Non-cash contributions



Other financial assistance



Insurance





# Hierarchy of Grant Requirements

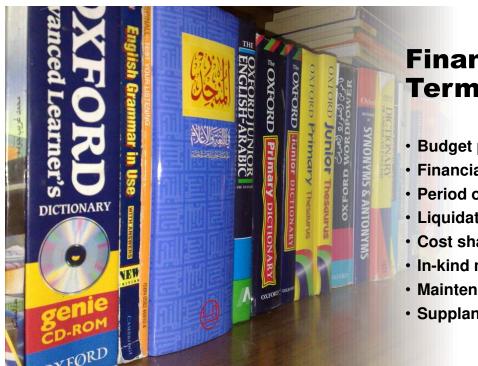
- United States Constitution
- Federal Statutes
- Federal Regulations
- Executive Orders
- OMB Policies
- Agency and Other Specific Guidance



13



**Key Grant Financial Management Concepts** 



# **Financial Terminology**

- Budget period
- Financial obligation
- Period of performance
- Liquidation period
- Cost sharing or matching
- In-kind match
- Maintenance of effort
- Supplanting

15

# **Post Award Key Concepts**

Be familiar with what types of expenditures are allowed.

Know the budget period, period of performance, and liquidation period.

Be aware if your grant has a match or maintenance of effort requirement.



# Additional Key Concepts





Documentation and record retention



Interest and program income



Transfers to other entities may create a subrecipient relationship

17

# Program Income

Includes but is not limited to:

- · income from fees for services
- use or rental of property acquired
- sale of commodities or items fabricated
- · license fees and royalties
- · principal and interest on loans



# **Determining Relationships**

Subrecipient

Beneficiary

Contractor

19

## Determination Makes a Difference

#### Contractor

Goods or services are procured following a procurement method

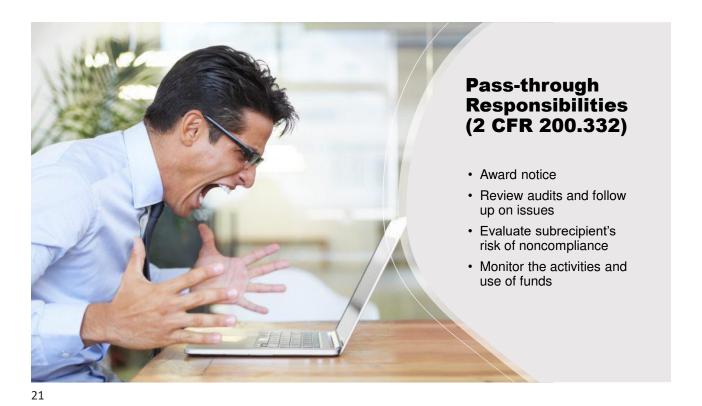
#### **Subrecipient**

Pass-through responsibilities apply

#### **Beneficiary**

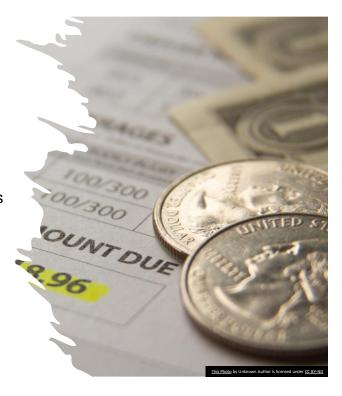
Requirements are limited





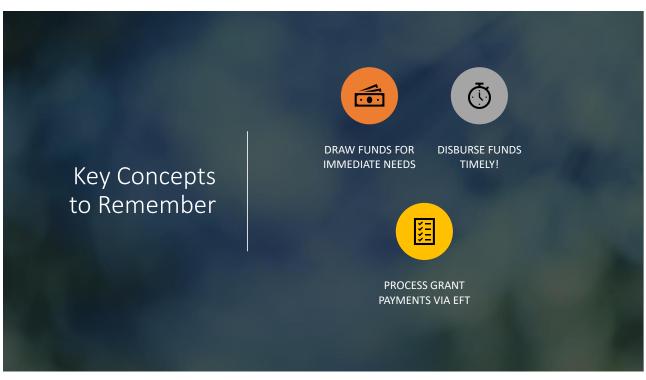
# Allowability of Costs (2 CFR 200.403)

- Necessary and reasonable
- Allocable
- Conforming to limitations or exclusions
- Consistent with policies and procedures
- Costs are treated consistently
- · Not included as a match or cost-share
- Adequately documented
- Incurred during the budget period









## **Personnel Costs**



Personnel costs directly charged should ensure appropriate documentation.



Salaries of administrative and clerical staff normally are treated as indirect.



Indirect costs must either have an approved rate or use the de minimis rate.





## **Direct Costs + Indirect Costs = Total Program Cost**

27





# **Direct versus Indirect Cost**

Indirect Cost
Not directly traced or easily assigned
Incurred for a common purpose

29



**Human Resource Costs** 

**IT Costs** 

**Accounting Costs** 

**Purchasing Costs** 

**Management Costs** 

**Oversight Costs** 

**Building Costs** 



# **Indirect Cost Rate Options**



Negotiate an indirect cost rate



Use de minimis rate of 10% modified total direct cost

# Who approves my rate?





COGNIZANT AGENCY

PASS-THROUGH ENTITY (PTE)

33





## Financial Management 2 CFR 200.302 (b)

- Identification
- Accurate, current, and complete
- · Effective internal controls
- Budget versus Actual
- Written procedures for federal payment and allowability





# Recognizing Grant Receivables/Revenue

#### Formula grants

When eligibility requirements are met.

#### **Expenditure-driven grants**

When qualifying expenditures are incurred

Governmental funds defer revenue until amounts are *available* 







# **Assistance Listings**

- SAM.gov | Assistance Listings
- Provides descriptions of programs and requirements



## Schedule of Expenditures of Federal Awards

Name of the federal grantor

Program title of the federal award

Assistance listing number (ALN) for each award

Unique number assigned by federal or state grantor

Current year expenditures

Subrecipient expenditures (if applicable)

Footnote disclosures

41

# OMB Compliance Supplement

#### **Auditor Road Map**

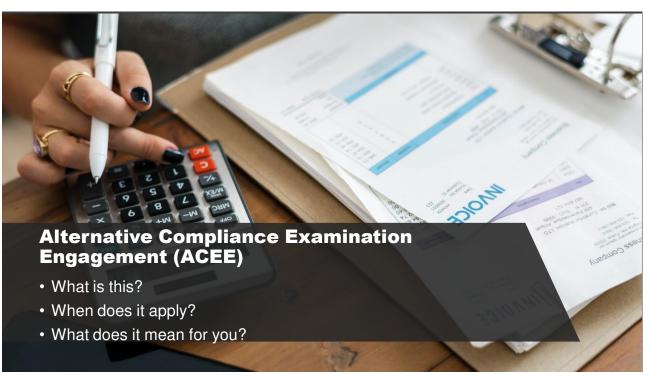
2023 Compliance Supplement – 2 CFR Part 200 Appendix XI (May 2023) (whitehouse.gov)



Requirement	A	В	C	E	F	G	Н	I	J	L	M	N
Program Number	Activities Allowed or Unallowed	Allowable Costs/Cost Principles	Cash Management	Eligibility	Equipment Real Property Management	Matching, Level of Effort, Earmarking	Period of Performance	Procurement Suspension & Debarment	Program Income	Reporting	Subrecipient Monitoring	Special Tests and Provisions
10.000 (no matrix)			-	-		-	-		-			
10.500	Y	Y	N	N	N	Y	Y	N	N	Y	Y	N
10.511	Y	Y	Y	N	Y	Y	N	N	N	Y	N	N
10.512	Y	Y	Y	N	Y	Y	N	N	N	Y	N	N
10.514	Y	Y	Y	N	N	N	N	N	N	Y	Y	N
10.515	Y	Y	Y	N	N	N	N	N	N	Y	Y	N
10.516	Y	Y	Y	N	Y	N	N	N	N	Y	Y	N
10.517	Y	Y	Y	N	Y	N	N	N	N	Y	Y	N
10.520	Y	Y	Y	N	Y	N	N	N	N	Y	Y	N
10.521	Y	Y	Y	N	Y	N	N	N	N	Y	Y	N
10.542	Y	N	N	Y	N	N	N	Y	N	Y	N	N
10.551/10.561 (SNAP Cluster)	Y	Y	N	N	N	Y	N	Y	N	N	Y	Y
10.553/10.555/10.556/ 10.559/10.582 (Child Nutrition Cluster)	Y	Y	N	Y	N	N	N	Y	N	Y	N	Y

# **OMB Compliance Supplement**

43











#### What is FFATA?

Federal Funding Accountability and Transparency Act (FFATA) was signed on September 26, 2006

www.USASpending.gov



What needs reported?

What needs reported?

What needs reported?

Name of entity

Award amount and date

Funding agency and federal award identification number (FAIN)

Assistance listing number

Program source

Description of the purpose of funding action

Location of the entity

Place of performance

Unique entity identifier and its parent; and

Executive compensation



 80% or more of annual gross revenues from the federal government and >\$25M

#### AND

 Compensation information is not available through reporting to the securities and exchange commission (SEC)

# What is the criteria for reporting executive compensation?

51



Federal Funding Accountability and Transparency Act Subaward Reporting System (FSRS) at https://www.fsrs.gov/

# How do you report?

#### **Factors to Consider**

- <a href="http://www.zip-codes.com/">http://www.zip-codes.com/</a> is used as the source of the Congressional District look-up table
- The unique entity identifier (UEI) must be active in the System for Award Management (SAM.gov)



53

# **Challenges of FFATA**



Obtaining the necessary information



Identifying who is responsible for reporting



Developing a trigger to report



System can be cumbersome



- Collect recipient information as part of the application
- · Develop a process
- Utilize the same agency process for all federal grants
- Leverage the spreadsheet upload template

### **Best Practices**

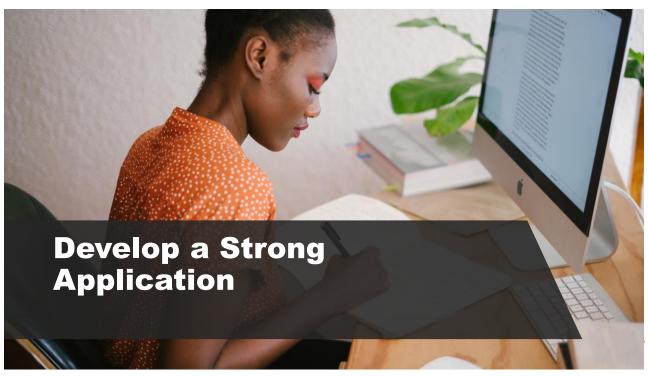
55



# Tips for Locating and Applying for Grants













TRAINING

ABOUT OFFICE OF BUDGET

#### **Grant Related Resources**

#### Code of Federal Regulations (Uniform Guidance)

https://ecfr.io/Title-02/cfr200 main

#### **System for Award Management**

https://sam.gov/SAM/

#### **Federal Acquisition Regulations**

https://www.acquisition.gov/browse/index/far

# Federal Funding Accountability and Transparency Act Subaward Reporting System (FSRS)

https://www.fsrs.gov/

#### **USASpending.gov**

https://www.usaspending.gov/#/

#### **Pandemic Response Accountability Committee**

https://pandemic.oversight.gov/

63

# Other Helpful Resources

#### Grants.gov

Home | GRANTS.GOV

#### Ohio Department of Transportation

https://www.transportation.ohio.gov/programs/local-fundingopportunities#page=1

#### U.S. Dept of Transportation – DOT Navigator

https://www.transportation.gov/dot-navigator?adlt=strict

#### **BIL Launchpad**

https://billaunchpad.com/



